



ACP International / Gartner Business Continuity Management Survey 2015

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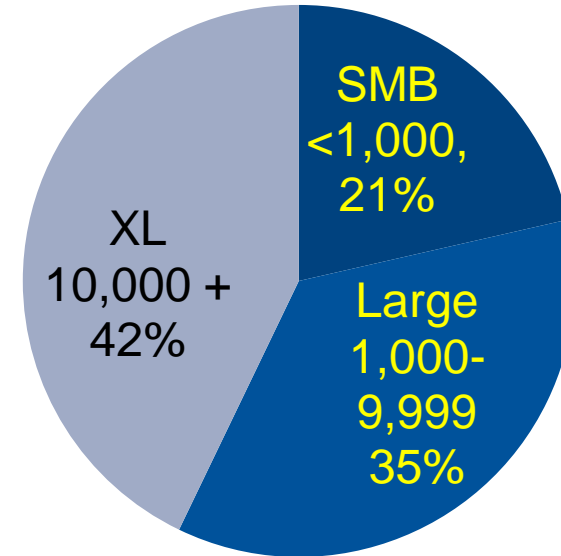
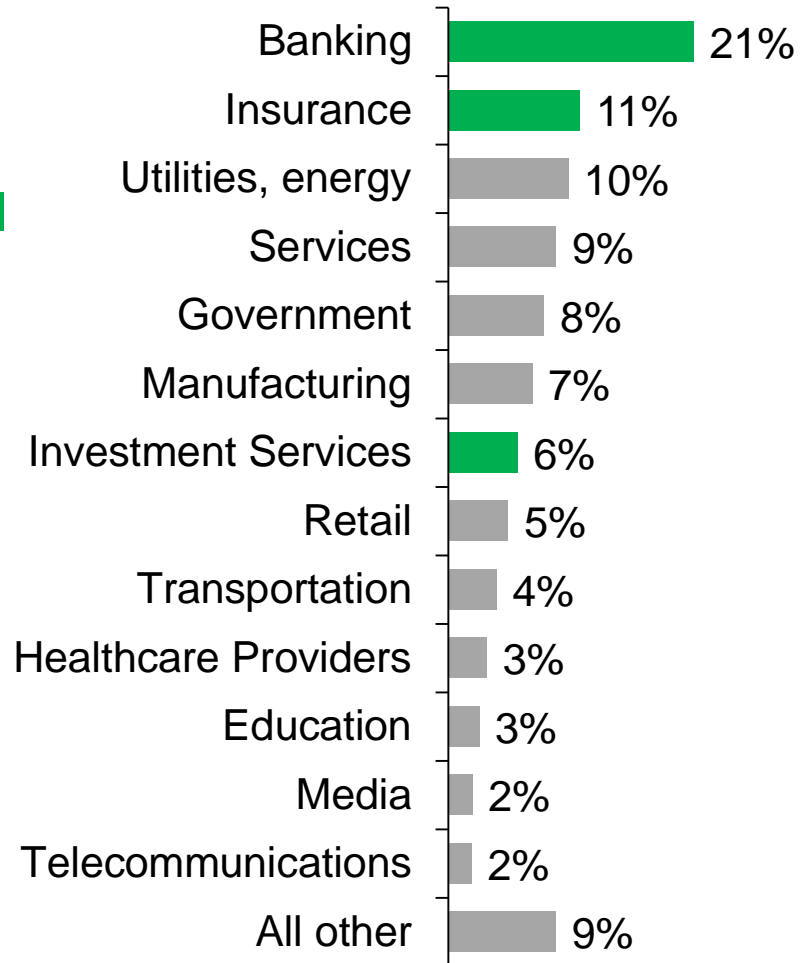
Project Objectives and Methodology

- The purpose of this survey is to explore the perspectives of Business Continuity Management (BCM) professionals on BCM program management, business resilience and the impact of information security and IT outages on production and recovery activities. Results to be presented to the ACP member community at the *National Business Continuity Summit and Leadership Conference* in October 2015.
- In March/2015, ACP management asked the membership for “What keeps you up at night?” The results were the basis of the joint ACP/Gartner survey
- Gartner surveyed ACP members in the U.S. between July 10, 2015 and August 5, 2015 to help Gartner understand the perspectives of Business Continuity Management (BCM) professionals on business resilience and the impact of IT on production and recovery activities.
- **156 respondents** participated. Organizations from all industries qualified.
- **Qualified participants must report being involved in and able to give detailed feedback on BCM activities at their organizations.**
- Interviews were conducted **online**. The sample universe was drawn from ACP membership list.
- The survey was developed collaboratively by a team of ACP personnel and Gartner analysts who follow these IT markets and was reviewed and tested by Gartner's Research Data Analytics team and administered by ACP.

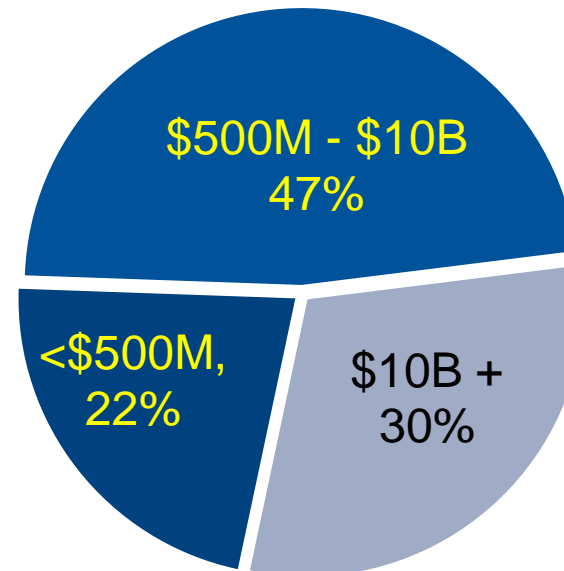
Respondent Profile: Organization Characteristics n=156

Primary Industry

**38%
Financial
Services**



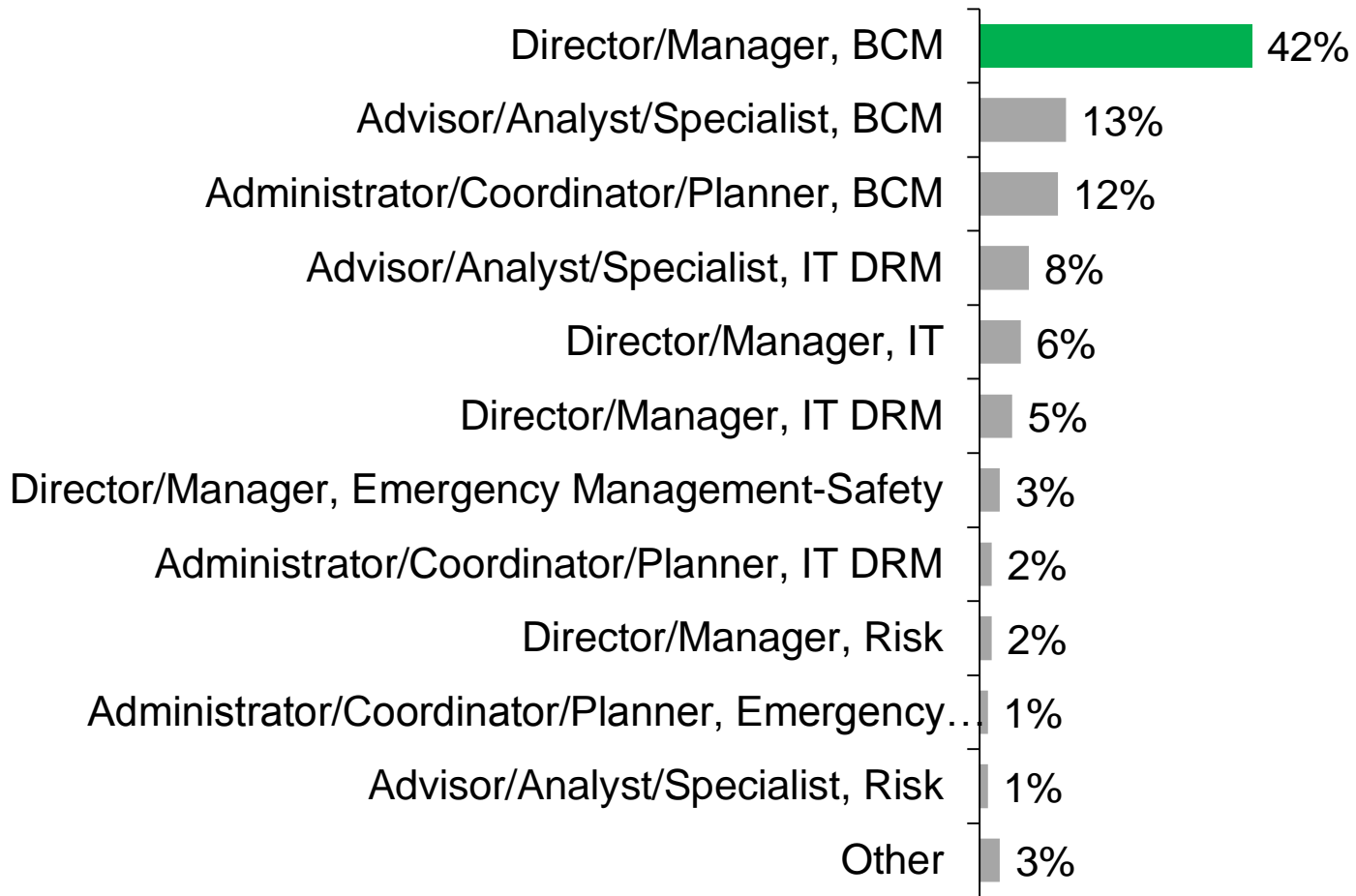
Employees Worldwide



Annual Revenue (USD)

Respondent Profile: Roles and BCM Responsibility n=156

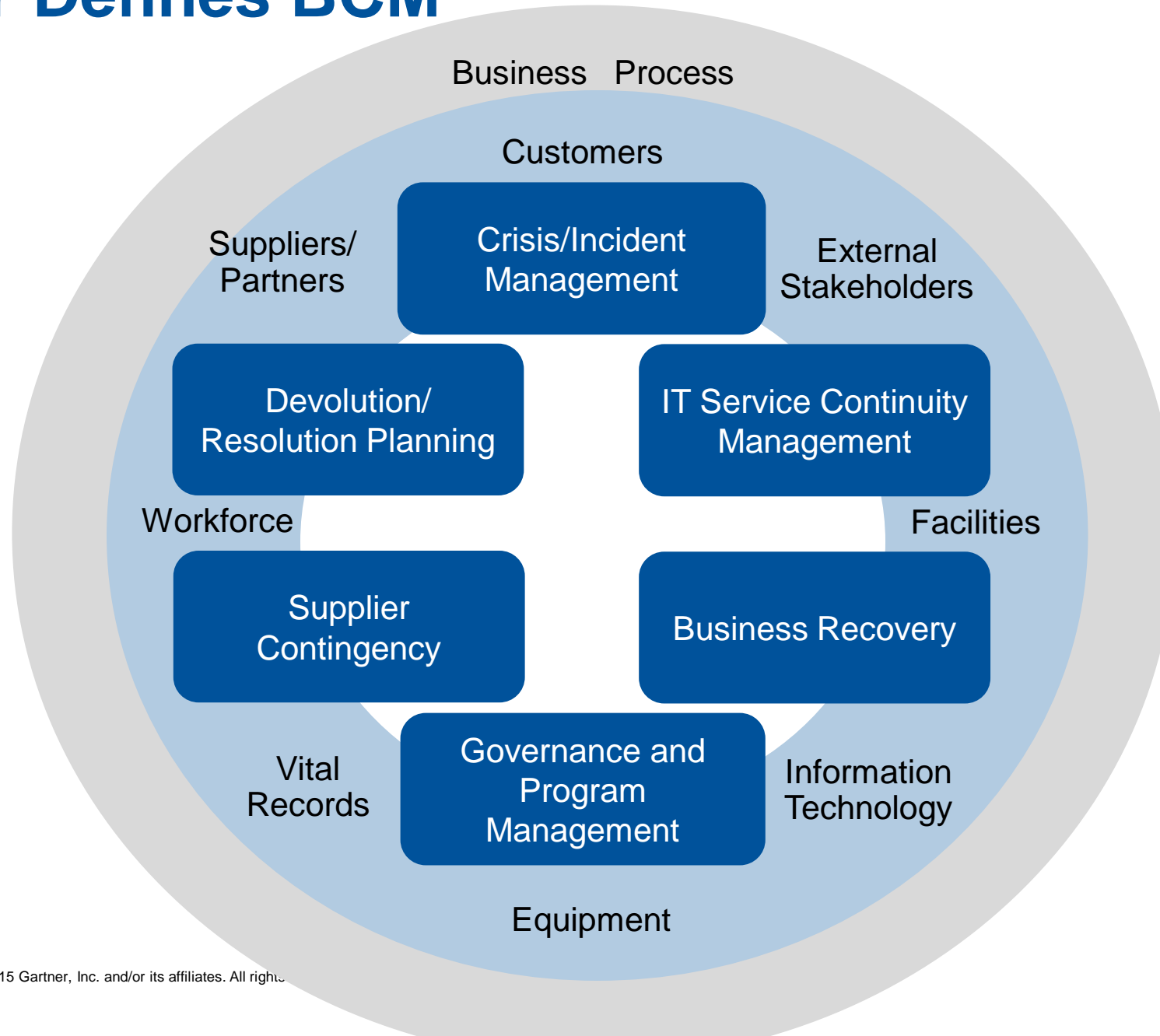
Role (rationalized job titles)



BCM Responsibility



How Gartner Defines BCM



Key Findings

- BCM Program Management
- Business Resilience: What Is It?
- Information Security and BCM Program Alignment
- IT Disaster Recovery Management

Findings Summary

- There is a large (38%) Financial Services skew (banking, investment services and insurance)
- The enterprise risk management (ERM) function is becoming the natural home for all BCM activities except IT DRM and Supplier Contingency
- Survey participants believe senior management is not always making the financial investments needed for BCM, even though they do understand its importance (64% important vs 37% investing)
- “Business Resilience” seems to be the new name for Business Continuity Management
- There is a high level of maturity (69% have a formal program in place) regarding “business resilience”
- 41% report they haven’t experienced a cyber-attack – **THAT THEY KNOW ABOUT!**
- 41% report that their cyber security and BCM plans are fully integrated
- The majority of IT outages (76%) do not result in a disaster declaration
- An in-house or co-location based warm site is the most common recovery sourcing strategy (35% for critical IT infrastructure and 29% for extremely critical IT services)
- Only 28% report using outsourced IT Services for data processing. Of those, 59% are involved in the back-up of data processed by outsourced IT service providers.

Key Findings

- BCM Program Management
- Business Resilience: What Is It?
- Information Security and BCM Program Alignment
- IT Disaster Recovery Management

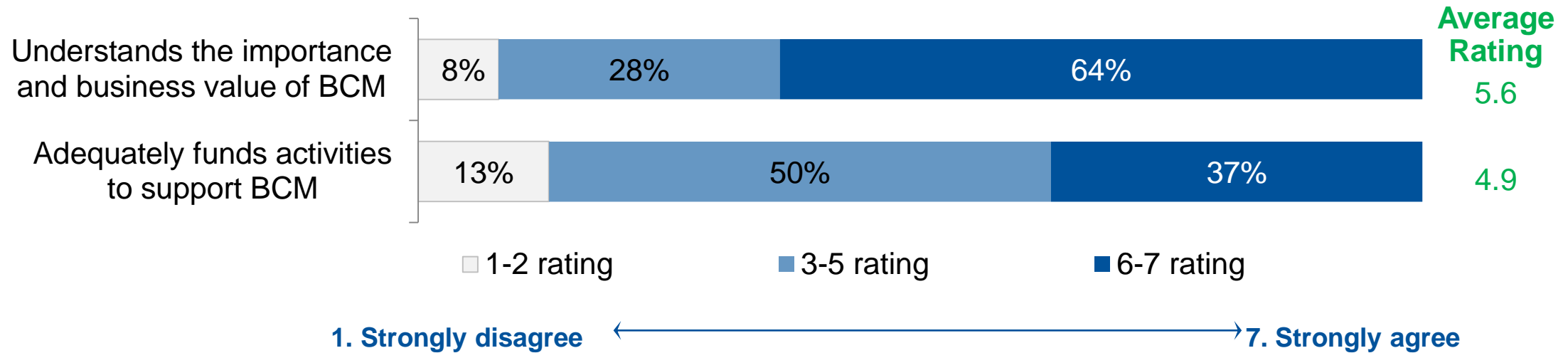
Primary Reporting Responsibility for BCM Activities

BCM Program Function	Crisis/ Incident Mgmt n=137	IT Disaster Recovery Mgmt n=140	Business Recovery n=139	Supplier Contingency n=72	Program Facilitation/ Mgmt n=131	Pandemic Planning n=106	Emergency Mgmt/ Public Safety n=76
Role							
CEO or equivalent (1)	15%						
COO or equivalent (4)	14%		17%	10%			11%
CIO or equivalent (1)		41%					
CTO or equivalent (1)		21%					
Enterprise or Corporate Risk Management (6)	25%		25%	17%	28%	27%	25%
Procurement or Supply Chain Director (1)				29%			
Director/Manager, Emergency Mgmt-Safety (1)							11%
Director/Manager, BCM (1)					13%		
Human Resources (1)						13%	



The Degree to Which Senior Management Values and Funds BCM

n=156



Respondents at large-size orgs are less satisfied with BCM funding than respondents at smaller (SMB) or extra-large (XL) orgs.

No other significant difference by company employee size or revenue.

[See appendix for org size and revenue breakdowns]

Adequately funds activities to support BCM	SMB (100 to 999 Employees)	Large (1,000 to 9,999 employees)	X-Large (10,000+ employees)
Rating 1,2 [bottom box]	14%	13%	11%
Rating 3-5 (middle box)	32%	65%*	48%
Rating 6, 7 (top box)	54%*	22%	38%*

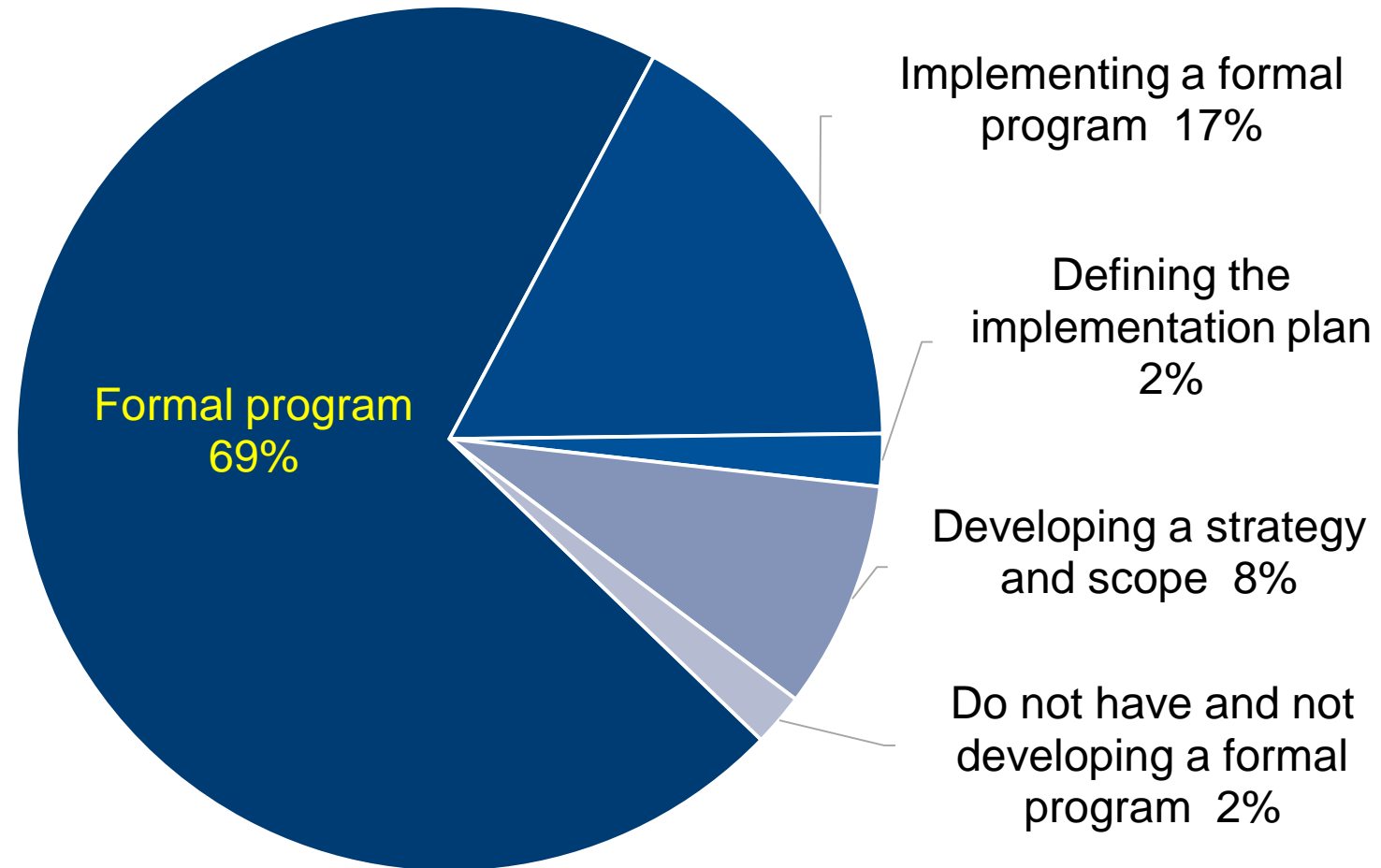
*statistically significant difference

Key Findings

- BCM Program Management
- **Business Resilience: What Is It?**
- Information Security and BCM Program Alignment
- IT Disaster Recovery Management

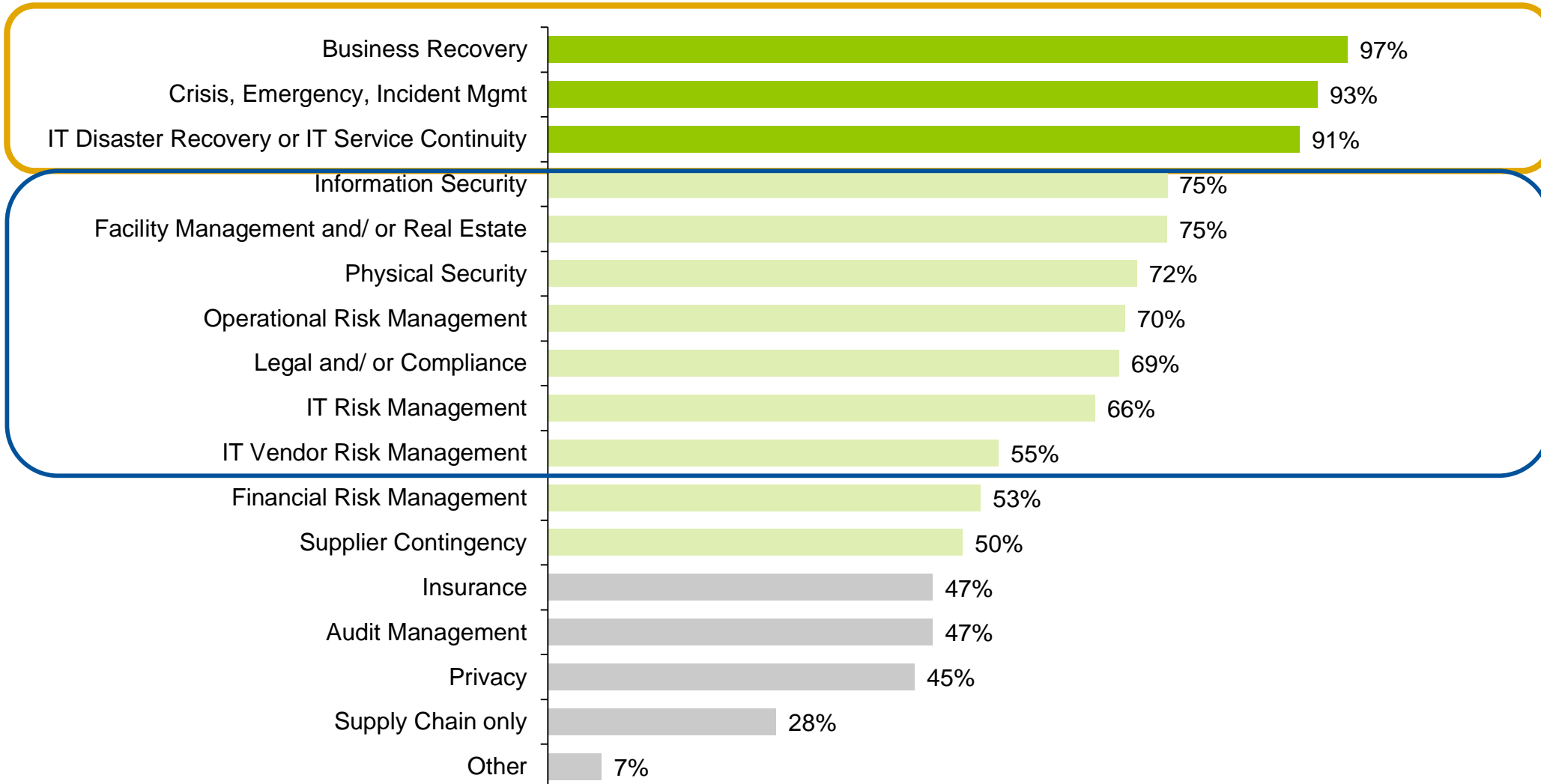
Maturity of the Business/Operational Resilience Program

n=156



Disciplines Covered in a Business/Operational Resilience Program

n=137, base= current, implementing or defining a program; multiple responses allowed



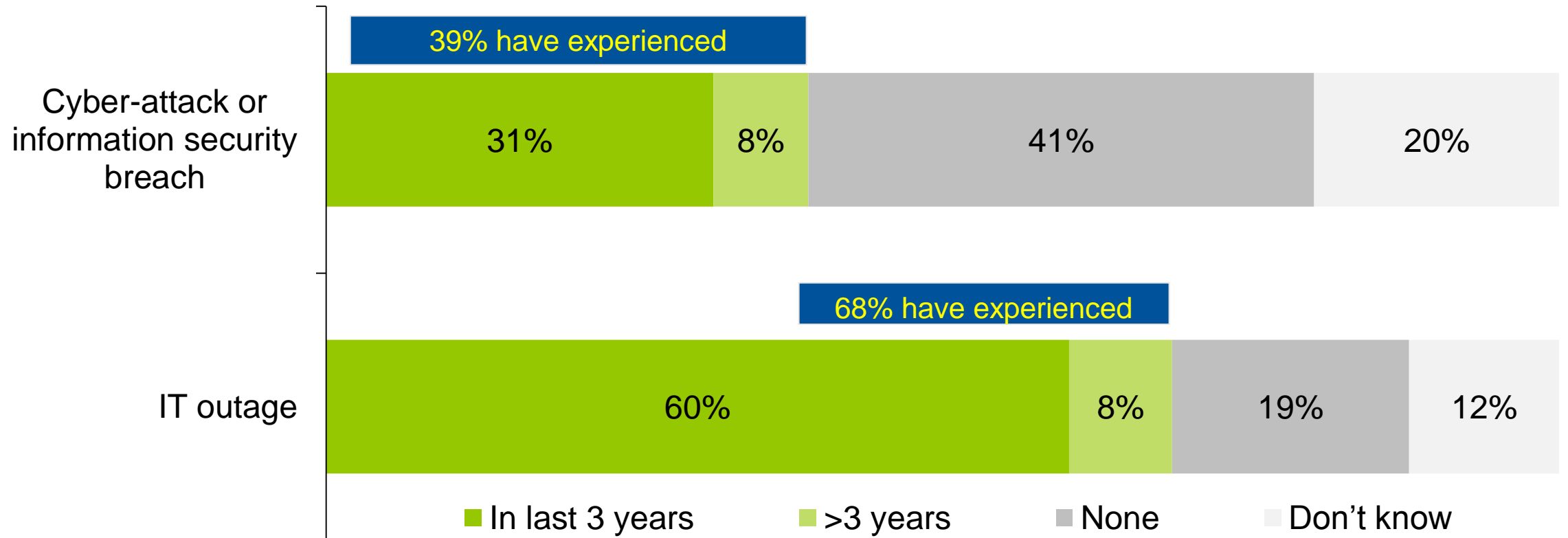
Key Findings

- BCM Program Management
- Business Resilience: What Is It?
- **Information Security and BCM Program Alignment**
- IT Disaster Recovery Management

Information Security and BCM Alignment

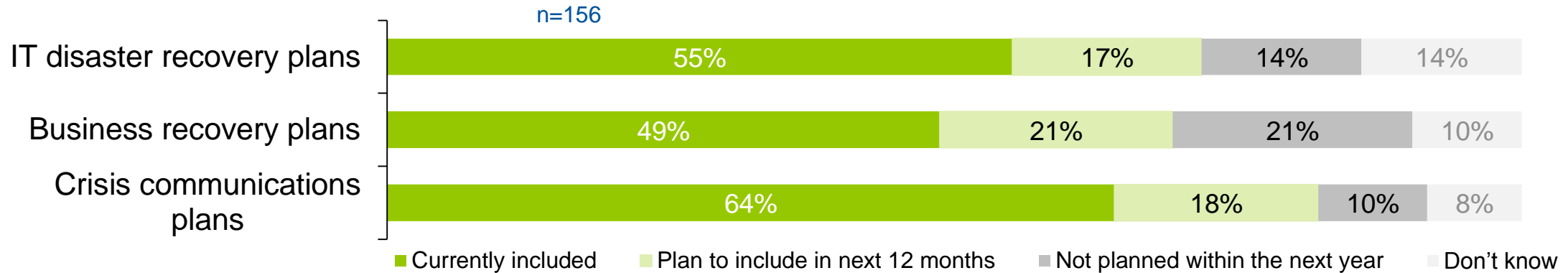
Experience of Cyber-Attacks and IT Outages

n=156



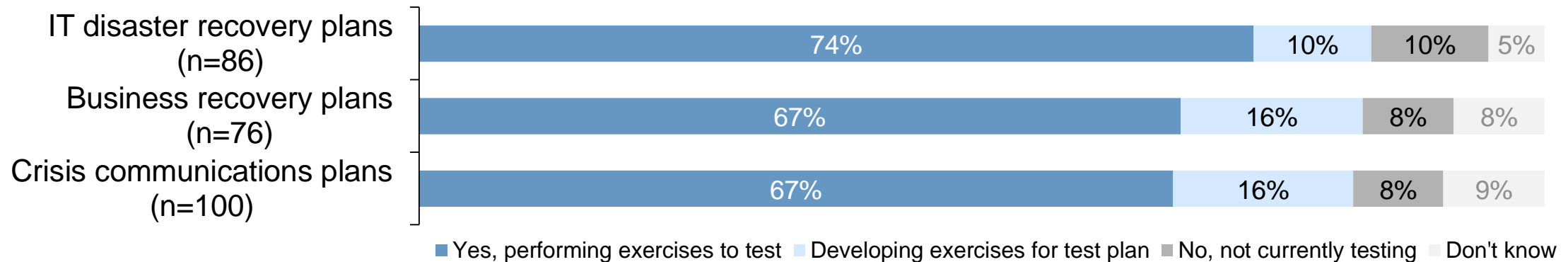
Information Security and BCM Alignment

Information Security Incidents as a BCM Scenario



Perform Exercises to Test Information Security Incidents in Recovery Plans

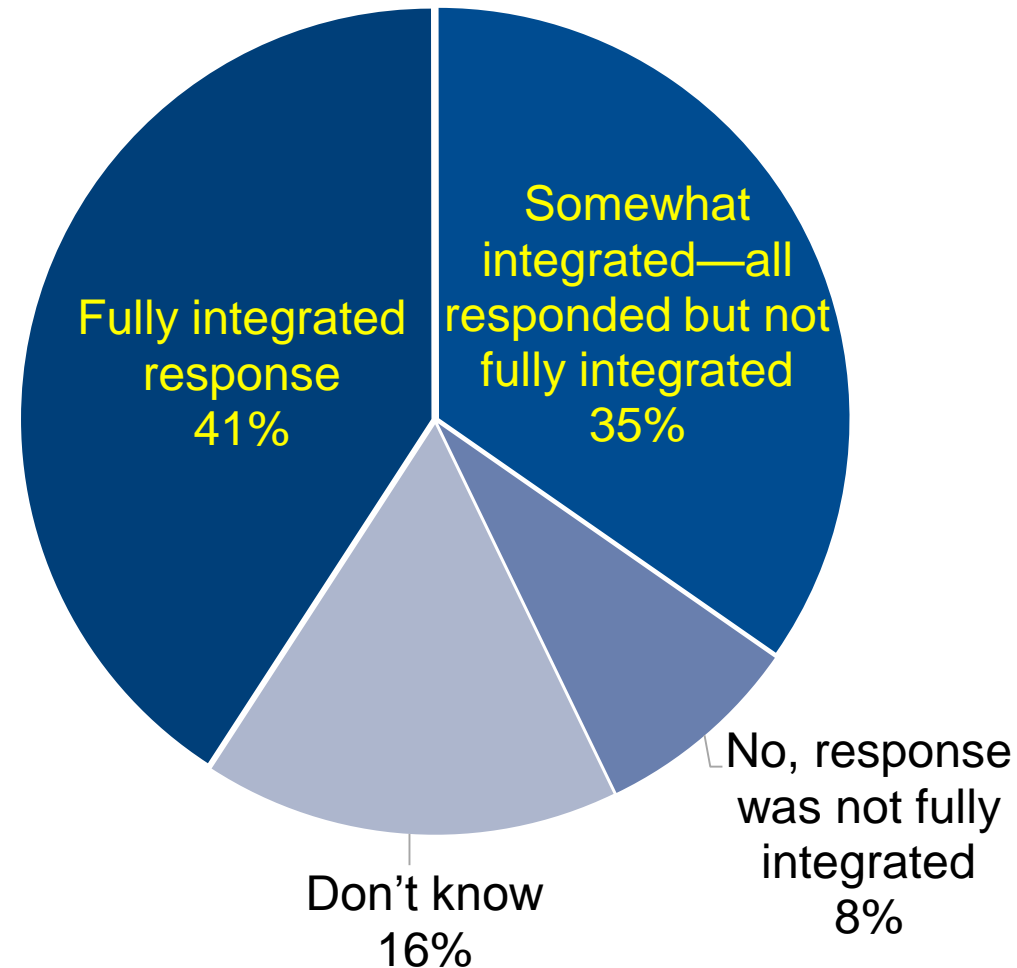
Base= Organization "currently included" information security incidents as a scenario (from above)



Information Security and BCM Alignment

Cyber-Attack Response Team Integration with BCM

n=49; base = organizations with a cyber-attack in last 3 years



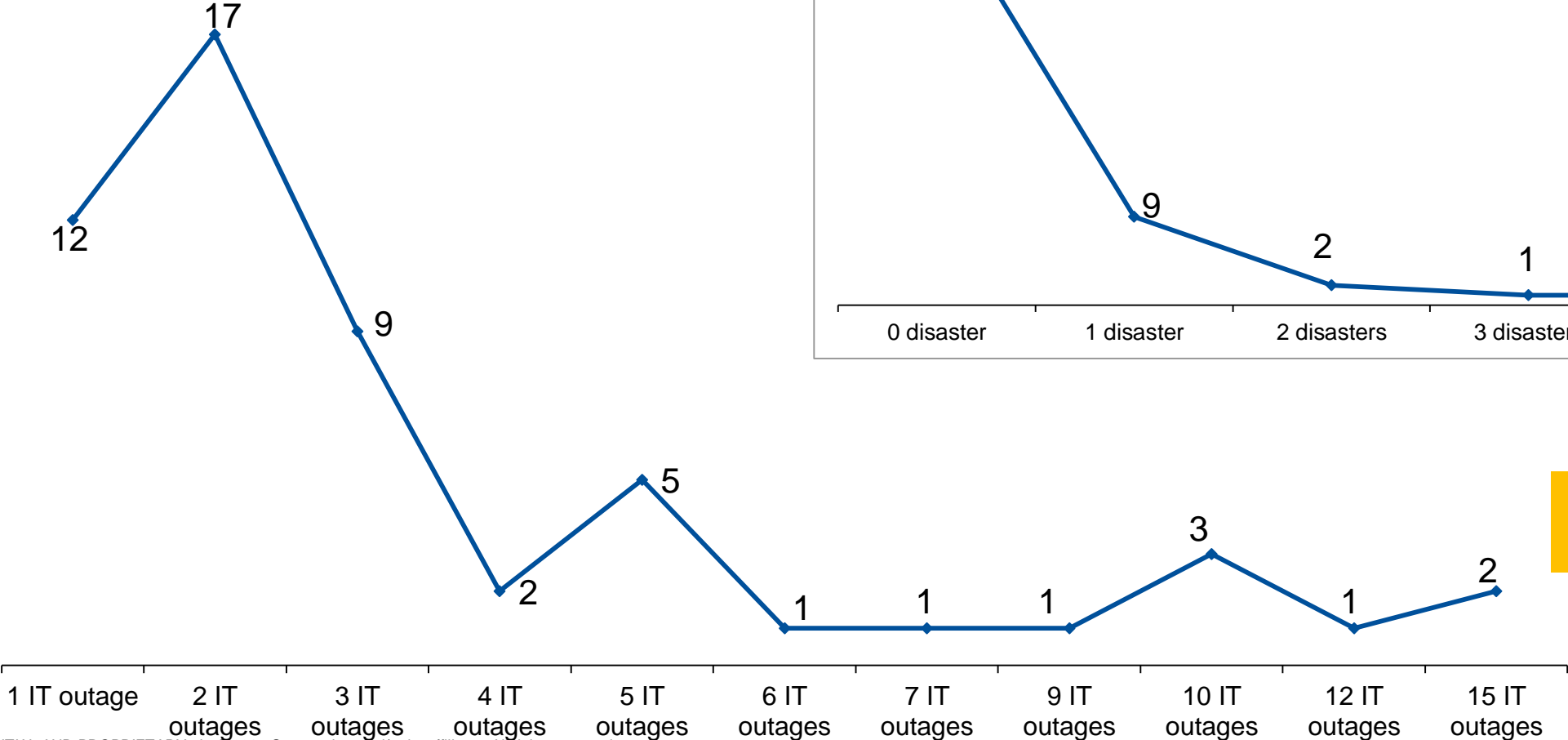
Key Findings

- BCM Program Management
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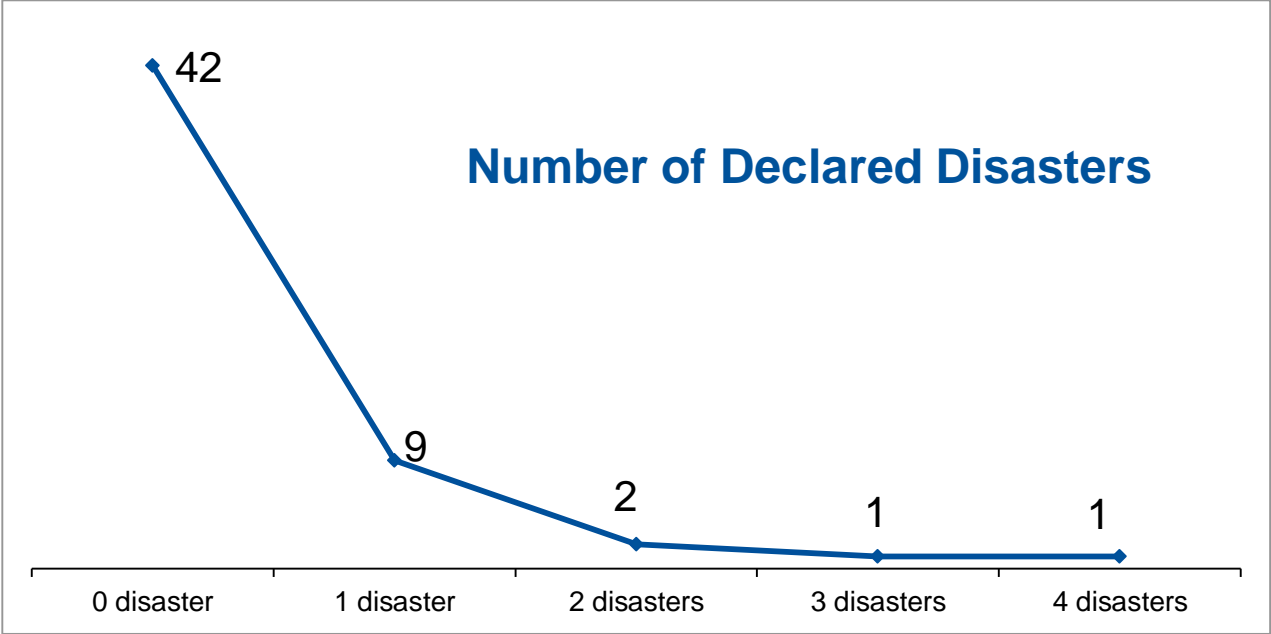
IT Outages and Declared Disasters

n=55; Base=IT outage in last three years, excluding don't know

Number of Outages in the Last Three Years



Number of Declared Disasters



One respondent noted 50 outages (with 3 declared disasters)



Data protection solutions by recovery tier

Critical IT infrastructure

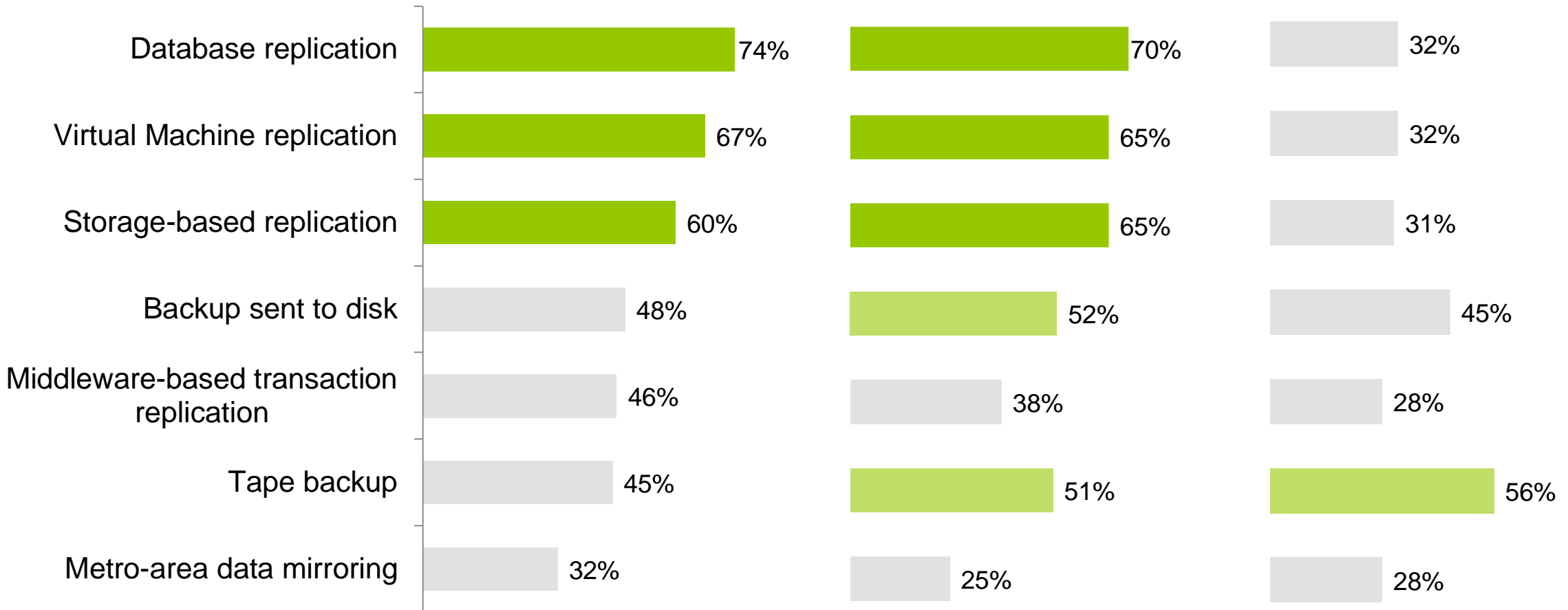
n=106, excluding 32% DK

Extremely Critical IT Services

n=107, excluding 31% DK

Somewhat Critical IT services

n=99, excluding 37% DK



Multiple responses allowed

Most-Used Recovery Approaches for IT Services

Critical IT Infrastructure

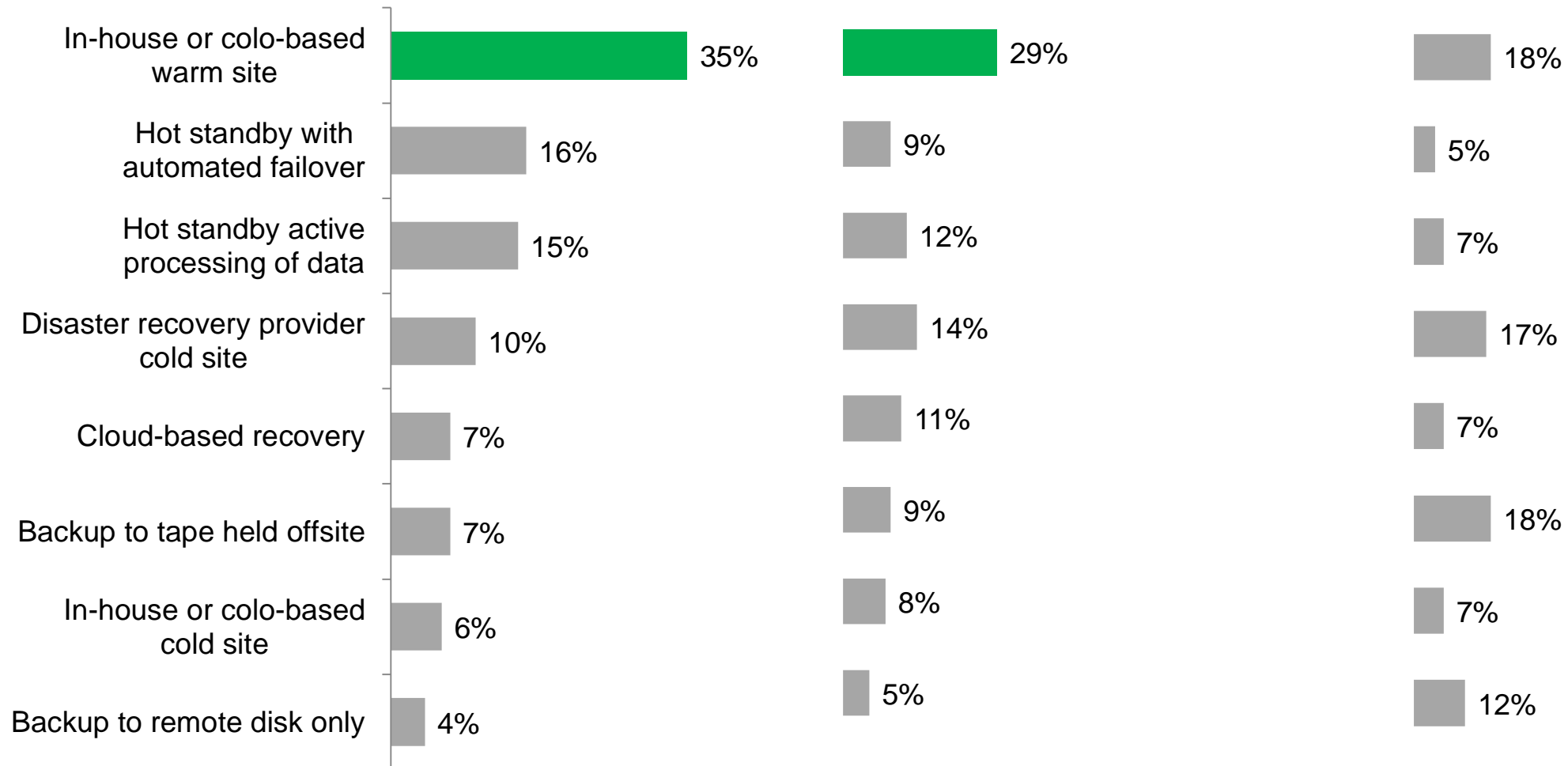
n=116, excluding 26% DK

Extremely Critical IT Services

n=113, excluding 28% DK

Somewhat Critical IT Services

n=112, excluding 28% DK

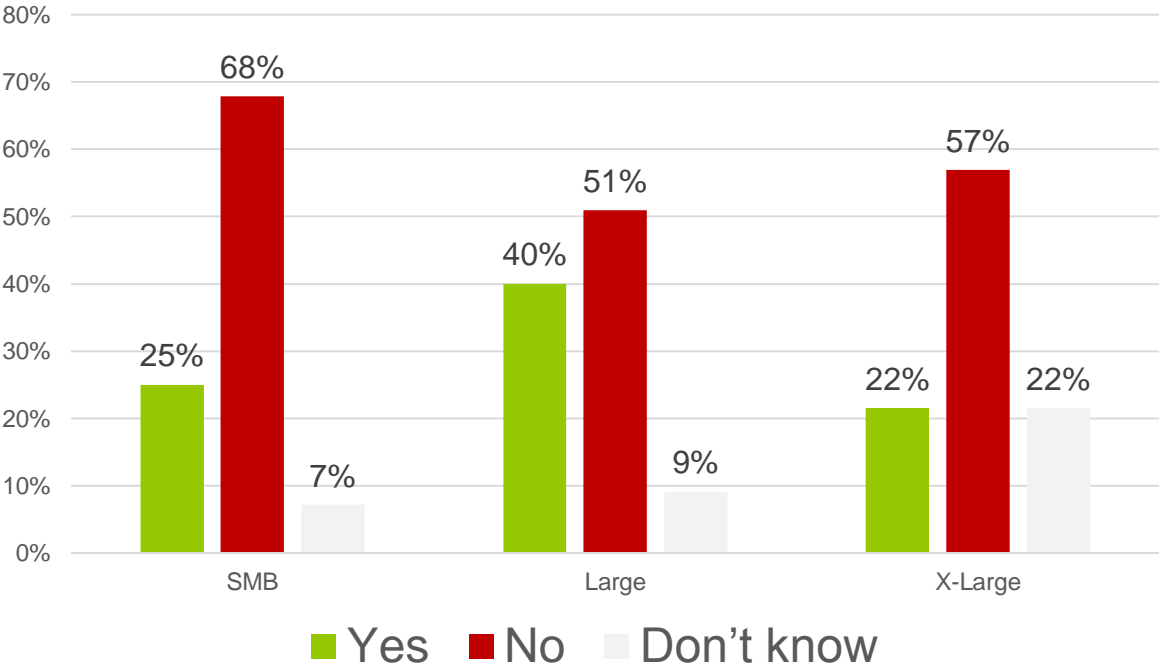


Does your organization use outsourced IT services for data processing? By organization size

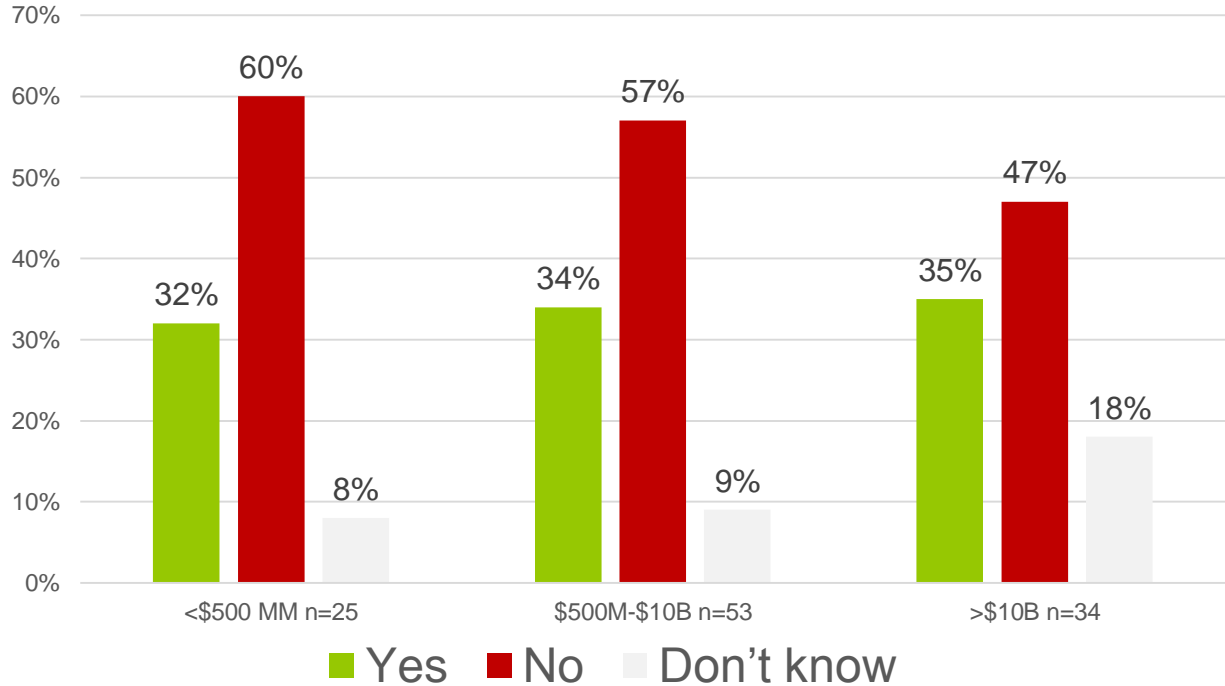
28% of survey participants use Outsourced IT Services for Data Processing

15% Don't Know

Employee Size n=148



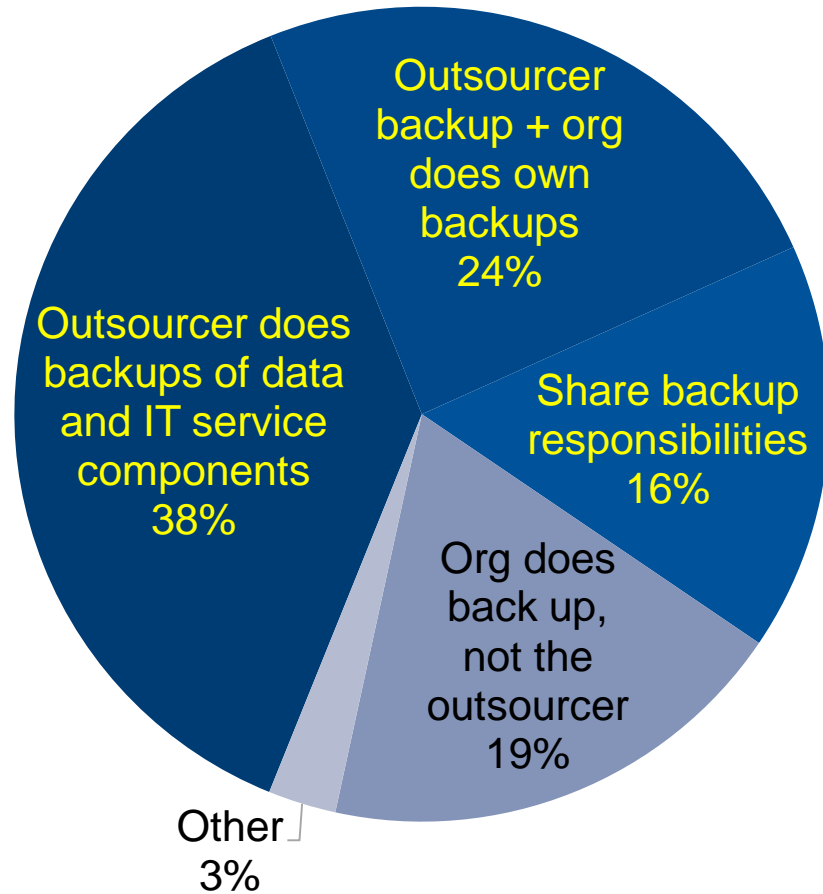
Revenue n=112



Back-Up and Exercising of Outsourced IT Services

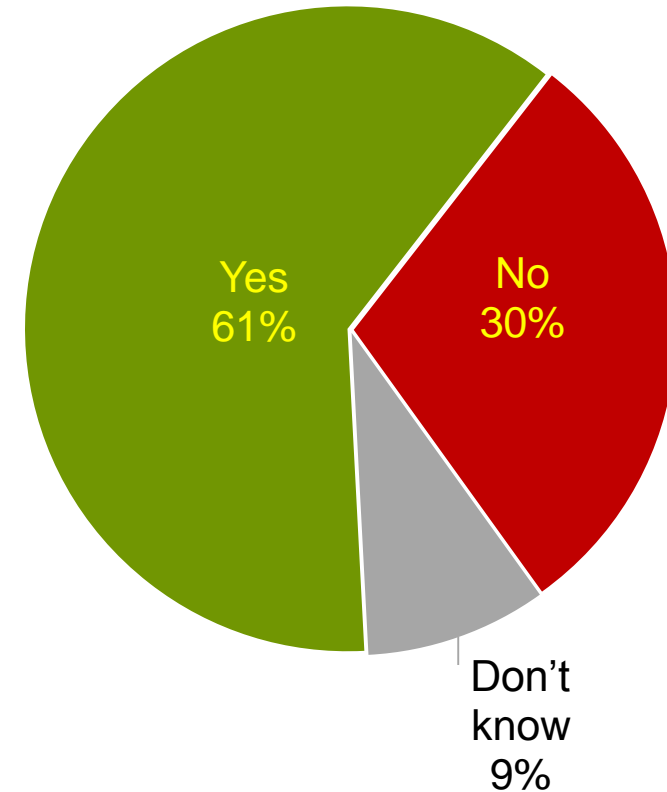
Handling of IT Services Back up

n=37, excluding 16% don't know



Vendor participates in disaster recovery exercises

n=44



Recommendations

- Align your BCM program function reporting to the ACP best practice approach, where appropriate.
- Use key performance indicators and BCM key risk indicators to educate senior management as to the importance of continuity of operations.
- Inventory how your organization manages and aligns its risk management disciplines to determine their fit in your business resilience program.
- Use Gartner's ITScore online security and risk management maturity self-assessment tools to establish a baseline and maturity improvement roadmap.
- Work with your computer security incident response teams (CSIRT) to determine the integration points.
- Improve your coverage of information security incidents in all recovery plans, especially business recovery plans (49% & 21% respectively).
- Plan to exercise the information security incident scenario within the next six months.
- Maintain an inventory of all IT outages for root cause analysis and to support future recovery funding requests.
- Establish an application tiering model that maps recovery requirements and approaches to each tier.
- Review your IT outsourcing contracts to determine what you and the outsourcers are responsible for in regards to backup/data protection.
- Require that your IT outsourcers be part of IT DR exercises so that there are no surprises and delayed recovery efforts when disaster strikes.

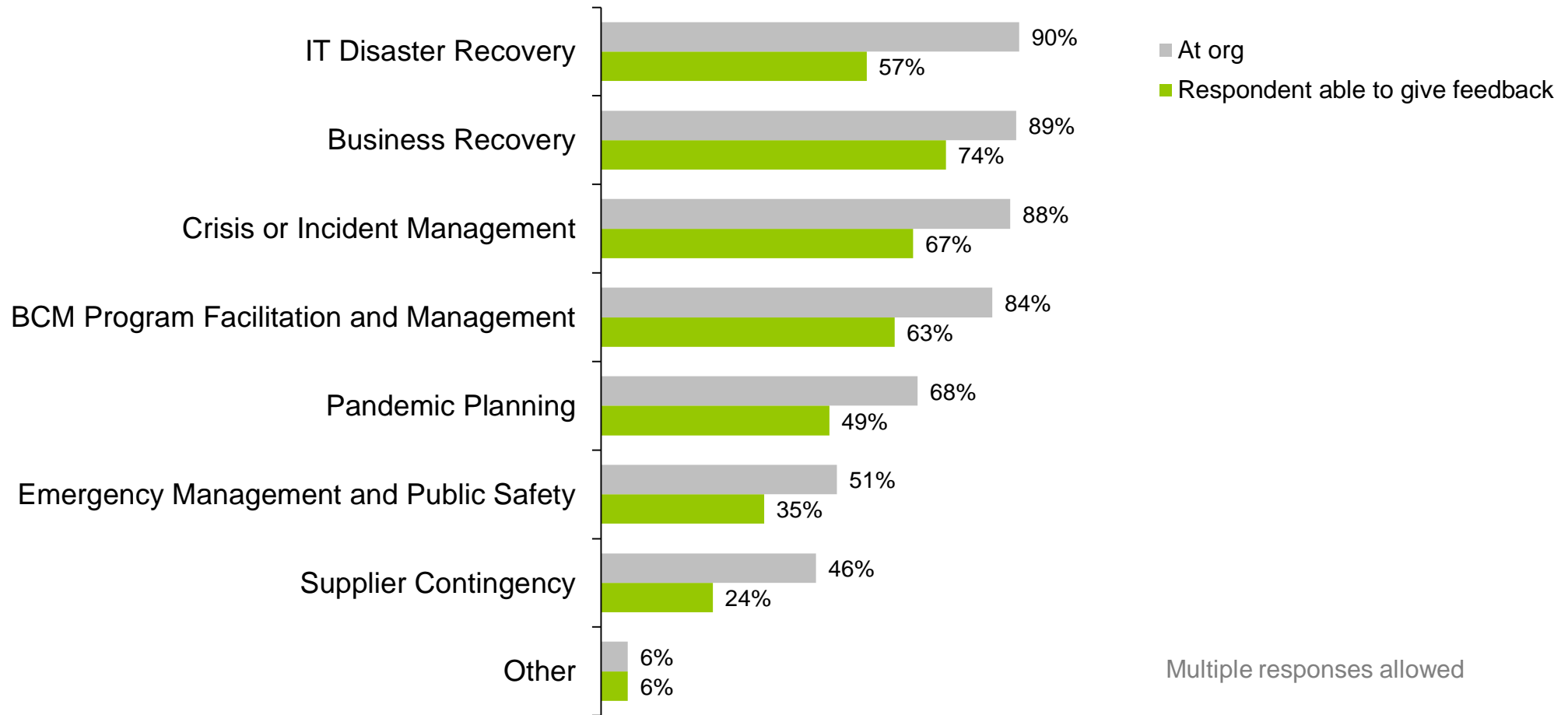
Appendix

Project Study Objectives

- The purpose of this survey is to explore the perspectives of Business Continuity Management (BCM) professionals on business resilience and the impact of IT on production and recovery activities. Results to be presented to the ACP member community at the *National Business Continuity Summit and Leadership Conference* in October 2015.
- Specifically, the survey is focused on risk mitigation, planning, exercising, responding, recovering and restoring activities in the following areas:
 - **Crisis or Incident Management:** *Establishing command and control over the incident, ensuring life and/or safety, crisis communications (internal and external)*
 - **IT Disaster Recovery:** *Recovering IT services for the organization (internal and external)*
 - **Business Recovery:** *Recovering the business processes for the organization including the workforce, special equipment, non-electronic vital records et al*
 - **Supplier Contingency:** *Recovering from a supplier's own outage*
 - **BCM Program Facilitation and Management:** *Managing and governing the BCM program and its components across the organization*
 - **Pandemic Planning:** *Pandemic planning is a unique scenario to manage. It may have different reporting responsibilities and tactics versus traditional BCM*
 - **Emergency Management and Public Safety:** *Ensuring the life and/or safety of the public by government agencies*

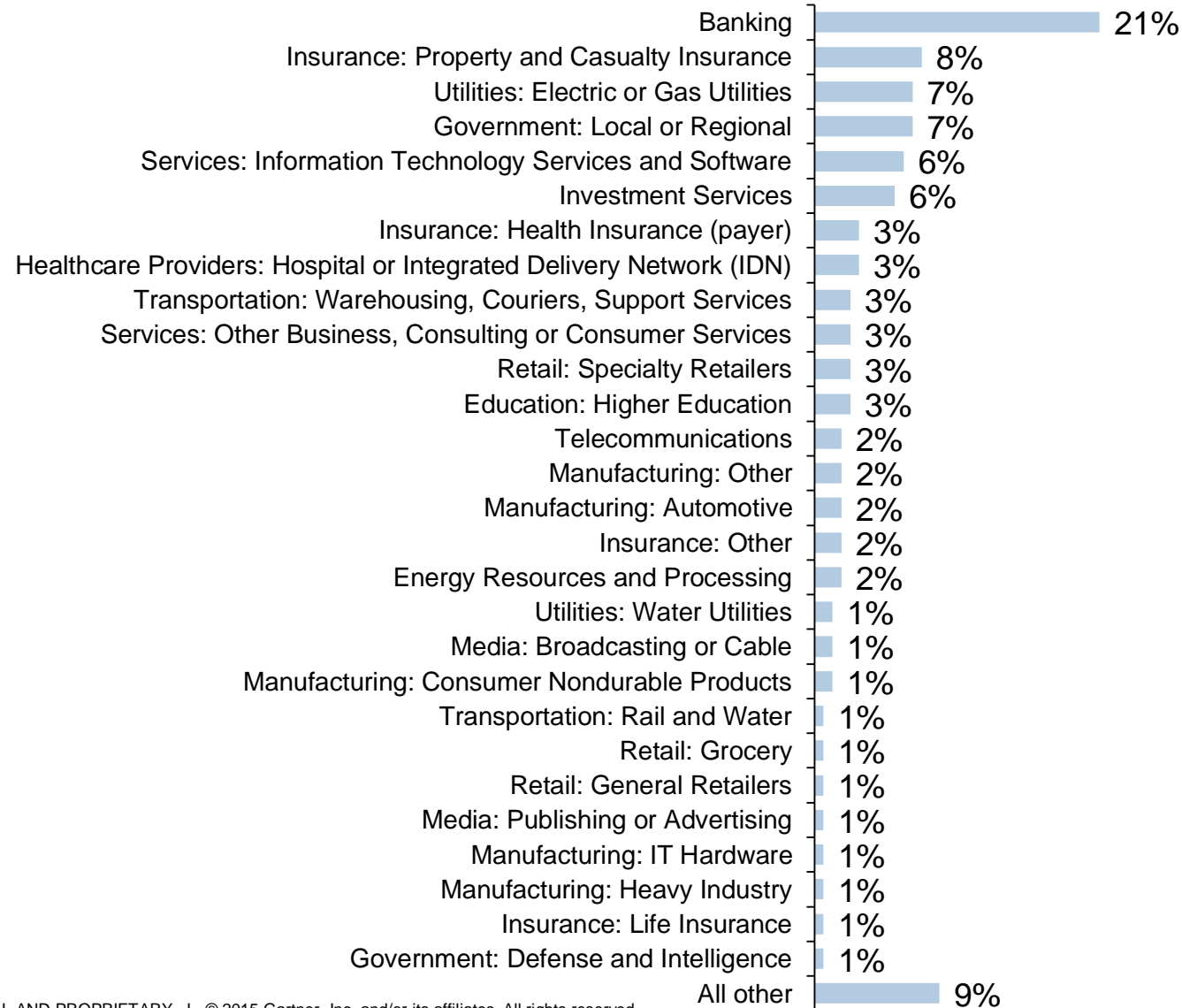
Respondent Profile: Respondent Involvement in BCM

n=156



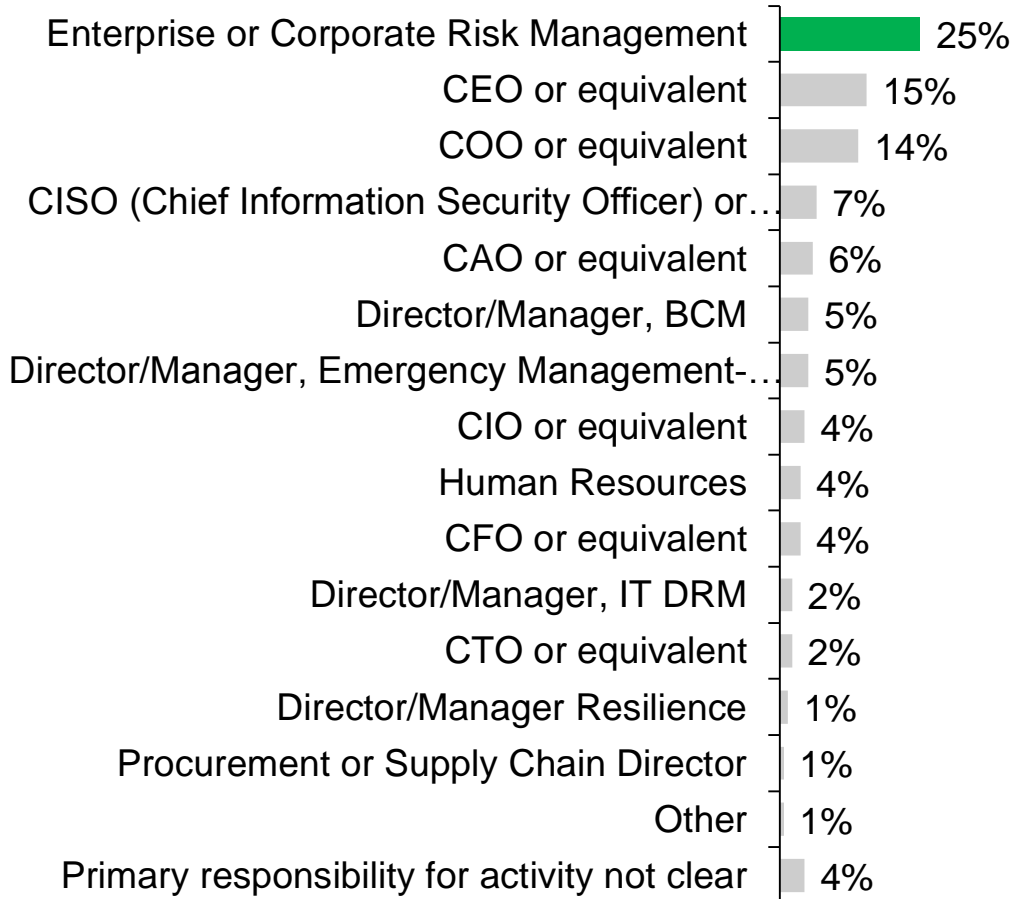
Primary Industry: Full List

n=156

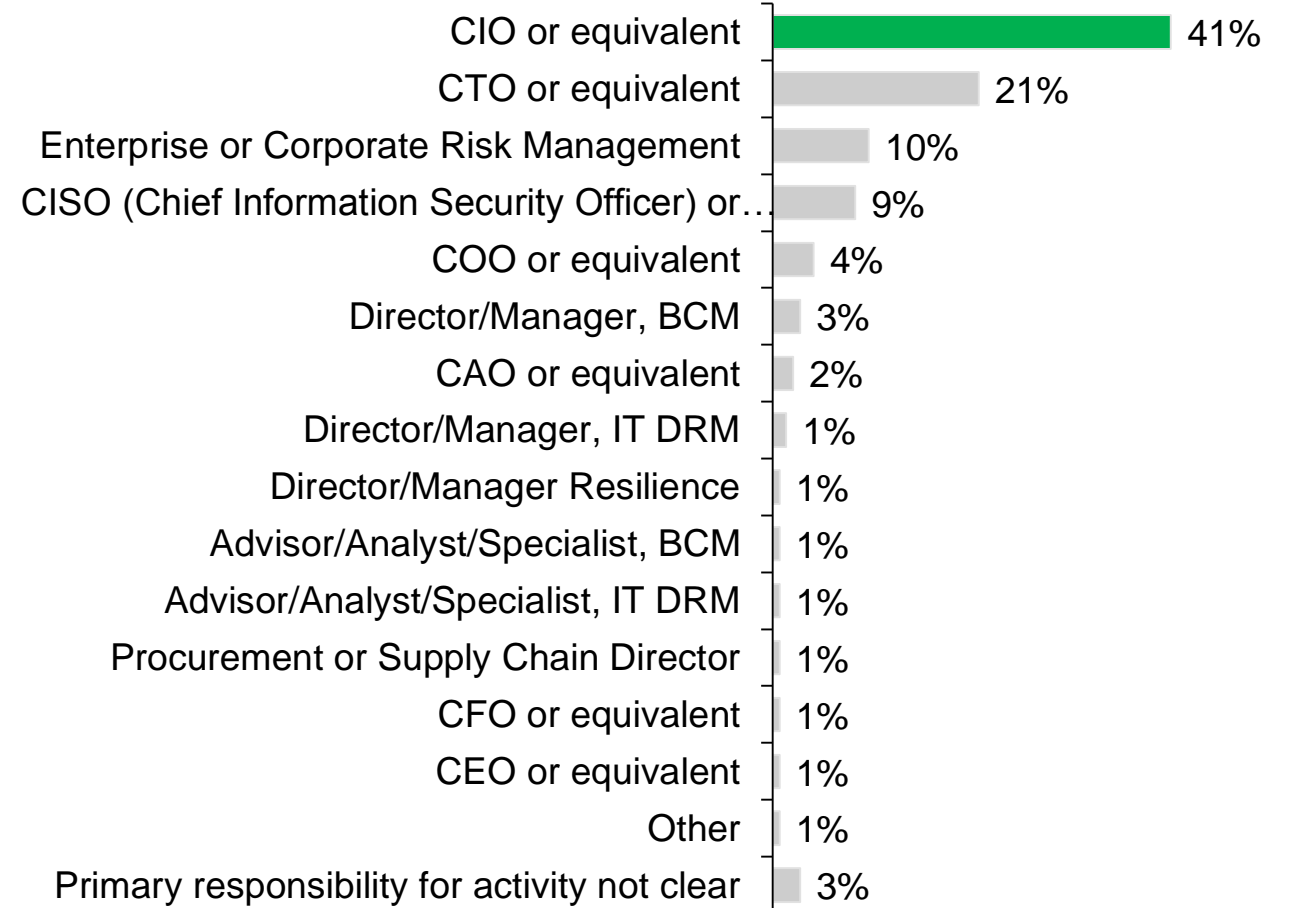


Primary Reporting Responsibility for BCM Activities

Crisis or Incident Management n=137

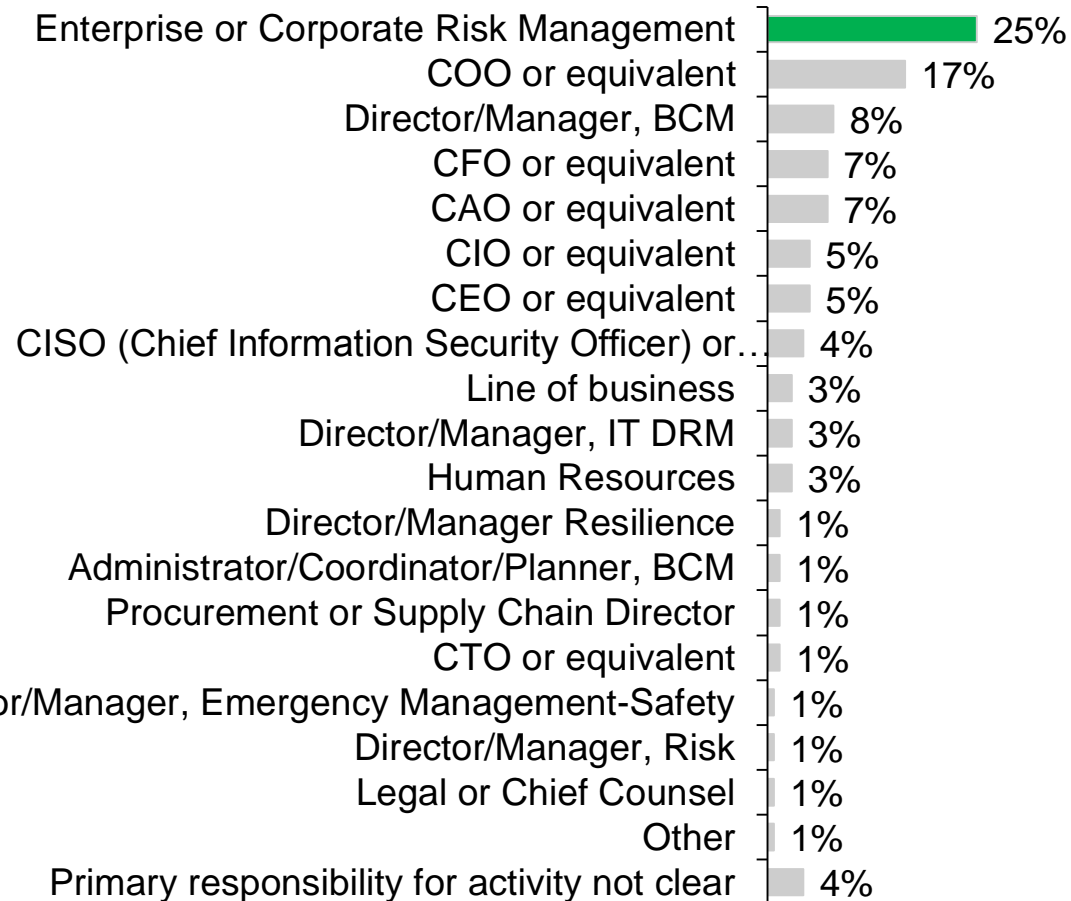


IT Disaster Recovery n=140

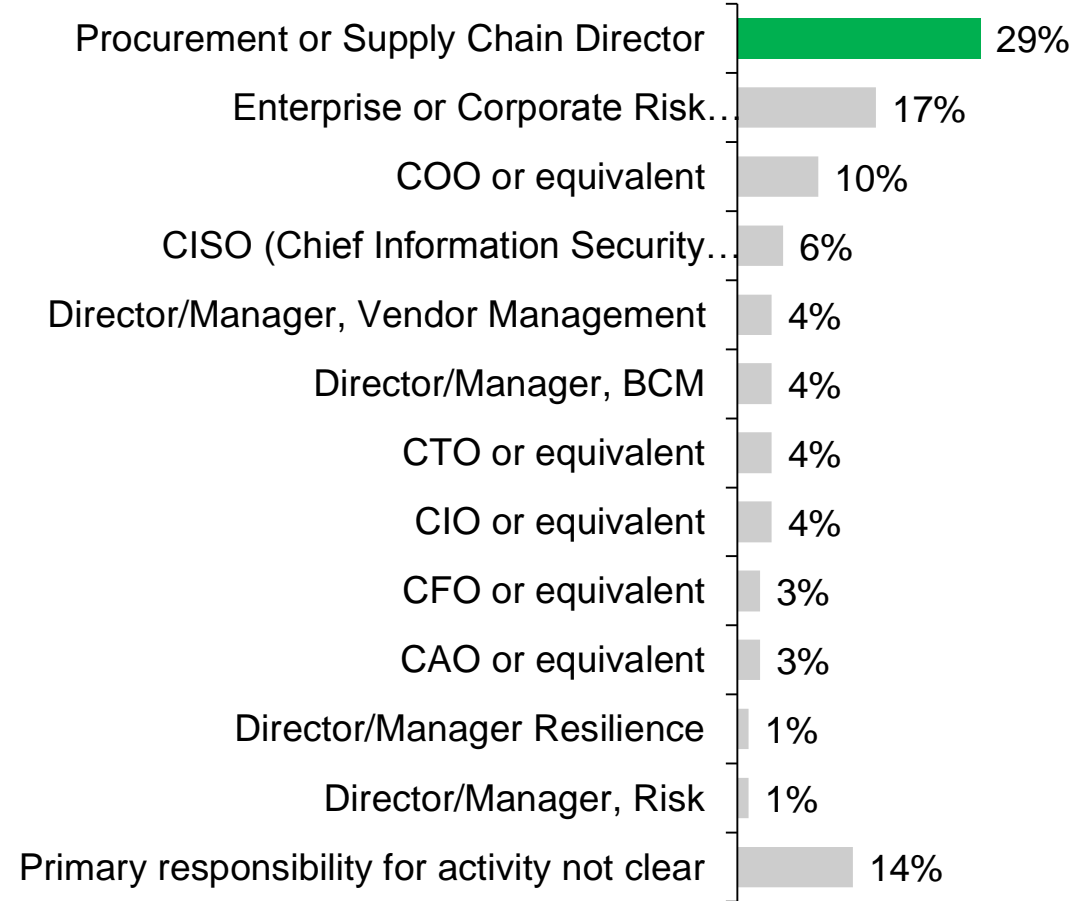


Primary Reporting Responsibility for BCM Activities

Business Recovery n=139



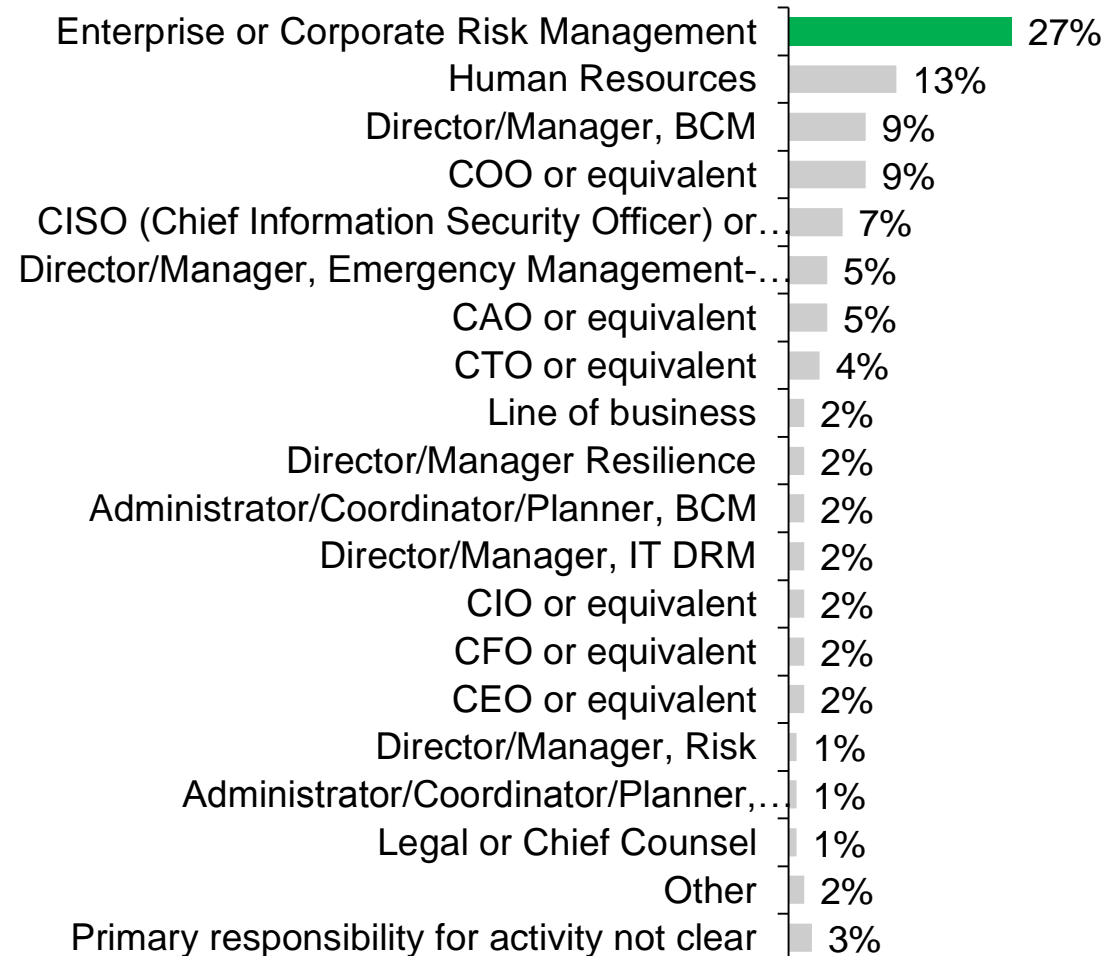
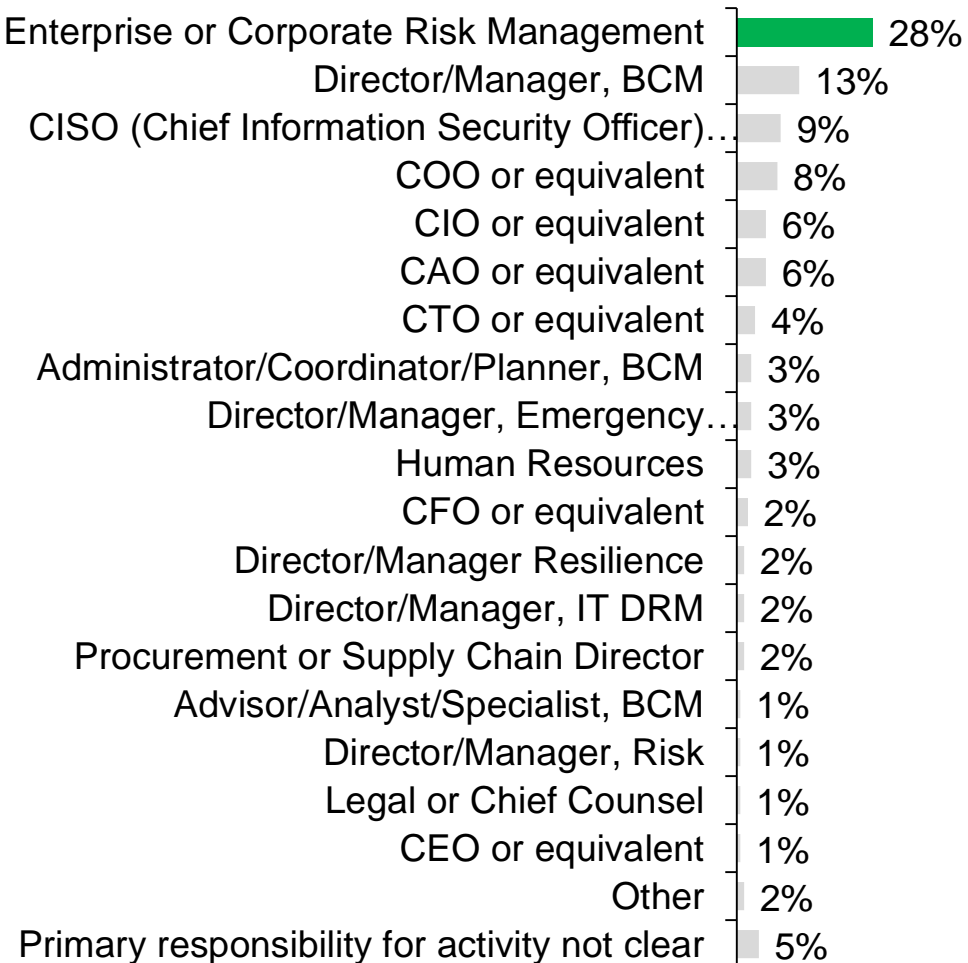
Supplier Contingency n=72



Primary Reporting Responsibility for BCM Activities

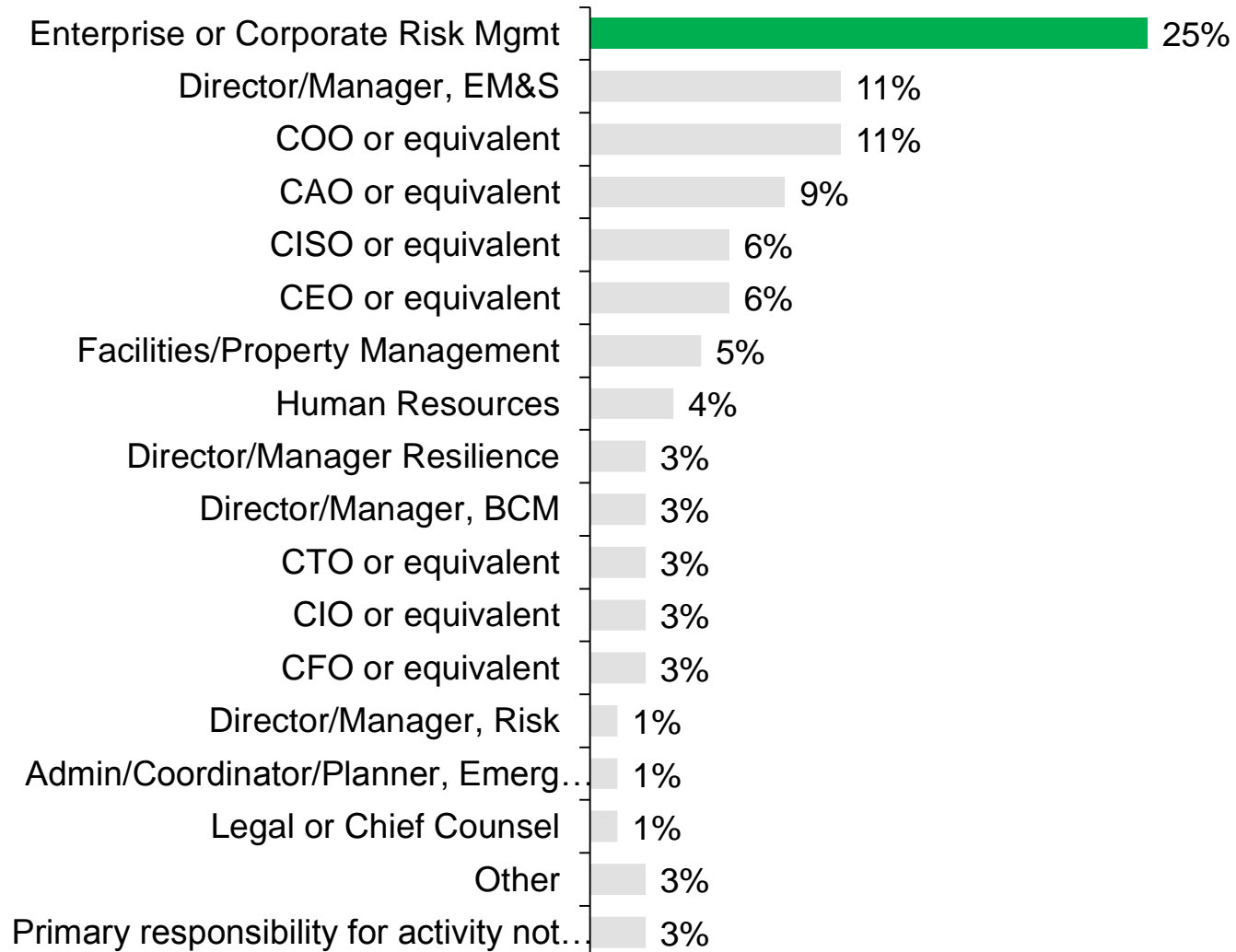
BCM Program Facilitation and Management n=131

Pandemic Planning n=106



Primary Reporting Responsibility for BCM Activities

Emergency Management and Public Safety n=79



Senior Management Values and Funds BCM

n=156

Understands the importance and business value of BCM	SMB (100 to 999 Employees)	Large (1,000 to 9,999 employees)	X-Large (10,000+ employees)
Rating 1,2 [bottom box)	7%	9%	8%
Rating 3-5 (middle box)	21%	31%	29%
Rating 6, 7 (top box)	71%	58%	63%

Adequately funds activities to support BCM	SMB (100 to 999 Employees)	Large (1,000 to 9,999 employees)	X-Large (10,000+ employees)
Rating 1,2 [bottom box)	14%	13%	11%
Rating 3-5 (middle box)	32%	65%*	48%
Rating 6, 7 (top box)	54%*	22%	38%*

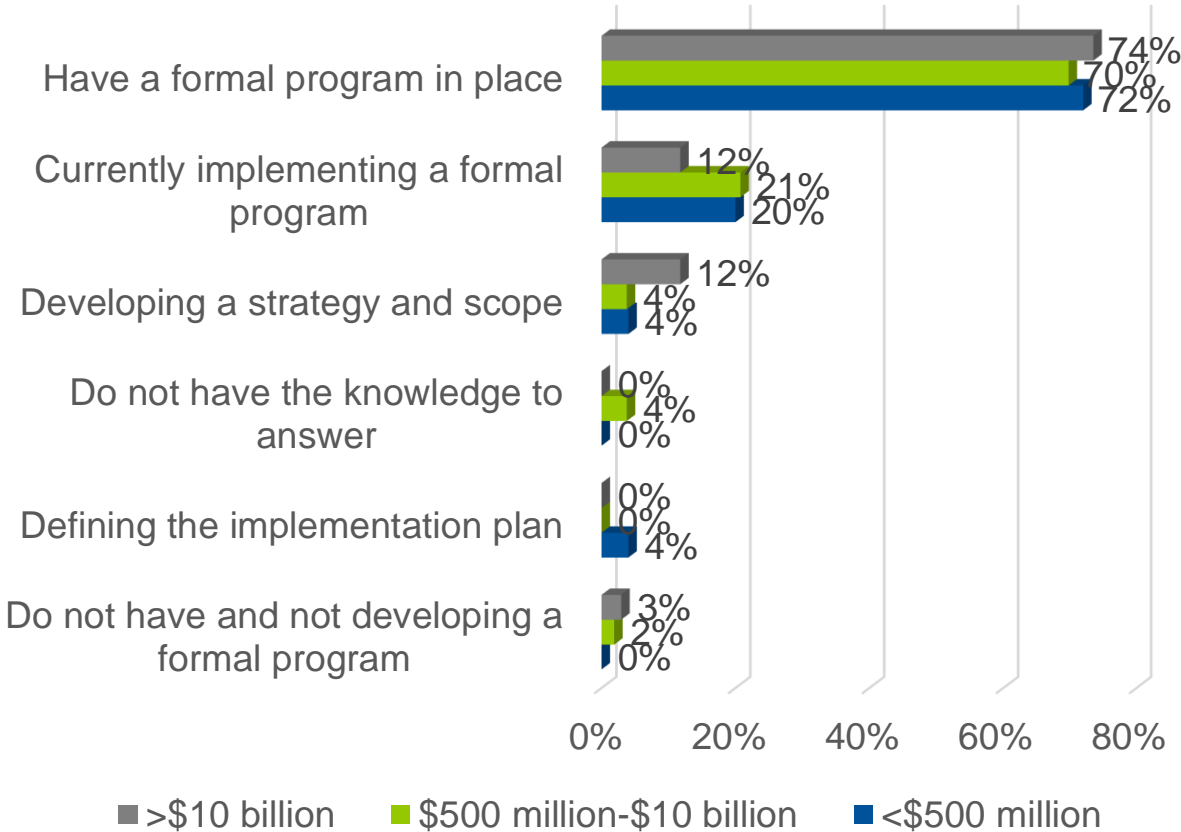
Understands the importance and business value of BCM	<\$500 million	\$500 million-\$10 billion	>\$10 billion
Rating 1,2 [bottom box)	16%	16%	9%
Rating 3-5 (middle box)	24%	21%	27%
Rating 6, 7 (top box)	60%	62%	65%

Adequately funds activities to support BCM	<\$500 million	\$500 million-\$10 billion	>\$10 billion
Rating 1,2 [bottom box)	32%	21%	24%
Rating 3-5 (middle box)	28%	69%	35%
Rating 6, 7 (top box)	40%	28%	42%

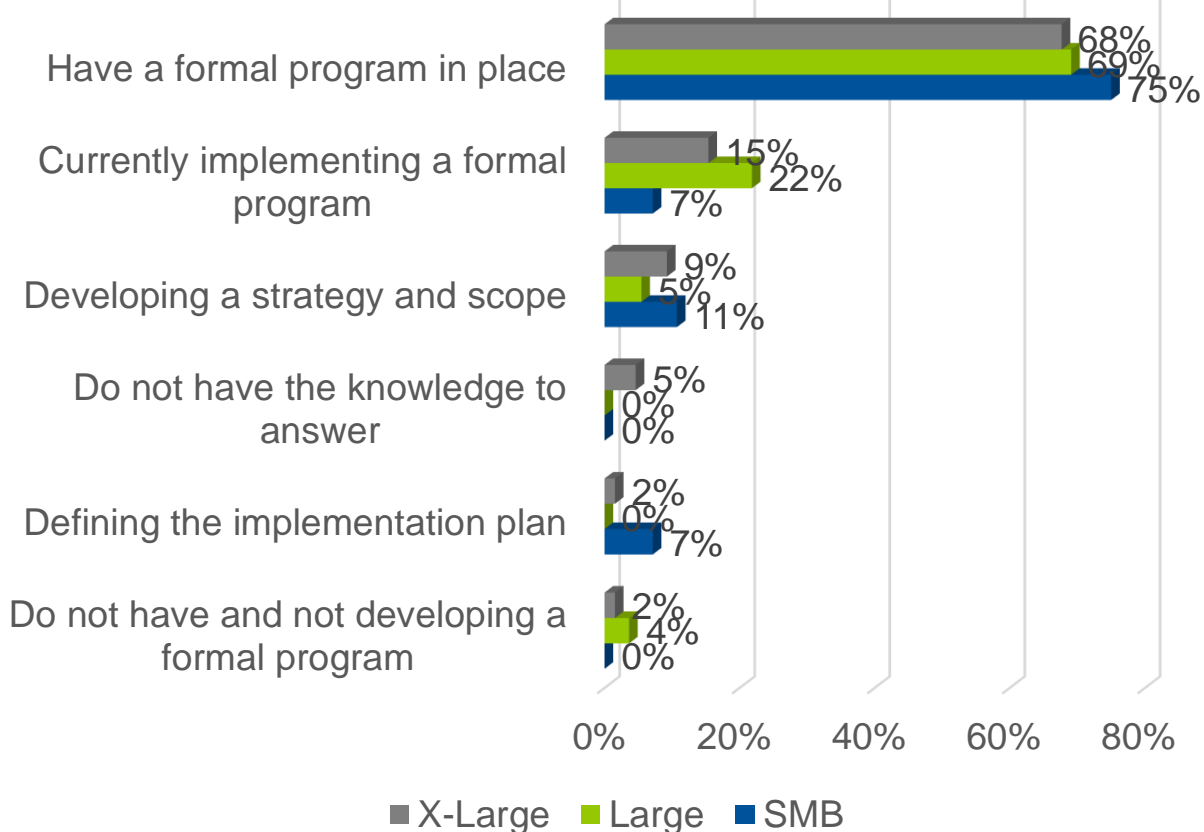
*statistically significant difference

Maturity of the Business/Operational Resilience Program: By Company Size

Revenue n=112



Employee Size n=148



Maturity of the Business/Operational Resilience Program: By Industry

n=156

	Mfg	Utilities	Fin Services	Pharma & HC	Govt	Education	Retail	Transportation	Media	Communications	Services	All other
Base: All	13	13	62	5	12	4	6	5	3	3	14	14
Do not have and not developing a formal program	8%	-	-	-	8%	-	-	-	-	33%	-	-
Have a formal program in place	46%	77%	79%	20%	75%	50%	50%	40%	100%	67%	93%	50%
Currently implementing a formal program	31%	8%	13%	40%	17%	-	50%	60%	-	-	-	21%
Program Planned (Net)	15%	15%	5%	40%	-	25%	-	-	-	-	7%	29%
Defining the implementation plan	8%	-	3%	-	-	-	-	-	-	-	-	-
Do not have the knowledge to answer	-	-	3%	-	-	25%	-	-	-	-	-	-
Developing a strategy and scope	8%	15%	2%	40%	-	25%	-	-	-	-	7%	29%

Employee Size		
SMB: 100 to 999 Employees	Large: 1,000 to 9,999 employees	X-Large: 10,000+ employees

Disciplines Covered in a Business/Operational Resilience Program: By Organization Size

Base: Currently organization is 'Defining/ Implementing/ Program in place' the business or operational resilience program; Multiple responses allowed

	Total	SMB	Large	X-Large
	137	25	50	55
Information Security	75%	76%	70%	78%
IT Disaster Recovery or IT Service Continuity	91%	92%	90%	91%
Business Recovery	97%	92%	100%	98%
Physical Security	72%	60%	80%	73%
Insurance	47%	44%	50%	45%
Crisis, Emergency, Incident Management - including crisis communications	93%	96%	92%	95%
Facility Management and/ or Real Estate	75%	60%	74%	82%
Legal and/ or Compliance	69%	72%	70%	69%
Supply Chain only	28%	12%	24%	40%
IT Vendor Risk Management	55%	44%	54%	58%
Supplier Contingency	50%	32%	58%	55%
Audit Management	47%	44%	42%	51%
IT Risk Management	66%	64%	60%	75%
Privacy	45%	28%	42%	55%
Financial Risk Management	53%	44%	52%	60%
Operational Risk Management	70%	56%	64%	82%
Other	7%	4%	6%	9%

Disciplines Covered in a Business/Operational Resilience Program: By Industry

Base: Currently organization is 'Defining/ Implementing/ Program in place' the business or operational resilience program; Multiple responses allowed

	Total	Mfg.	Utilities	Fin Services	Pharma & HC	Govt	Education	Retail	Transportation	Media	Communications	Services	All other
	137	11	11	59	3	11	2	6	5	3	2	13	10
Information Security	75%	64%	91%	78%	100%	64%	-	33%	80%	33%	100%	92%	80%
IT Disaster Recovery or IT Service Continuity	91%	82%	100%	93%	100%	100%	100%	67%	80%	67%	100%	92%	90%
Business Recovery	97%	100%	100%	97%	67%	91%	100%	100%	100%	100%	100%	100%	100%
Physical Security	72%	91%	100%	66%	67%	55%	50%	83%	40%	67%	100%	77%	70%
Insurance	47%	55%	18%	54%	-	36%	50%	67%	20%	-	100%	54%	40%
Crisis, Emergency, Incident Management - including crisis communications	93%	82%	91%	95%	100%	91%	100%	100%	100%	100%	100%	92%	90%
Facility Management and/ or Real Estate	75%	64%	82%	69%	67%	82%	50%	100%	80%	67%	100%	85%	80%
Legal and/ or Compliance	69%	73%	73%	64%	33%	64%	50%	83%	80%	33%	100%	92%	70%
Supply Chain only	28%	27%	27%	27%	33%	18%	-	50%	60%	-	-	31%	20%
IT Vendor Risk Management	55%	27%	45%	68%	33%	55%	-	50%	20%	-	50%	85%	30%
Supplier Contingency	50%	64%	45%	58%	33%	36%	50%	33%	60%	-	50%	54%	30%
Audit Management	47%	36%	27%	54%	67%	45%	50%	33%	20%	-	50%	69%	30%
IT Risk Management	66%	73%	55%	73%	33%	55%	-	67%	40%	33%	50%	92%	60%
Privacy	45%	36%	27%	51%	67%	36%	-	17%	20%	-	50%	85%	30%
Financial Risk Management	53%	64%	64%	54%	-	45%	50%	50%	20%	-	100%	77%	30%
Operational Risk Management	70%	73%	91%	73%	67%	55%	50%	33%	80%	-	100%	85%	60%
Other	7%	9%	9%	7%	-	-	50%	-	-	-	-	15%	-